

Project Finance

At Insights we have multi-disciplinary skills and experience to address the requirements of our clients in the areas of Project Financing.

We employ the most experienced finance consultants who have brought expertise from around the globe.

Project Finance is essential to for the following objectives:

- To finance long-term industrial and infrastructure projects,
- To evaluate the project cashflows,
- To evaluate between different modes of financing i.e., BOT, BOO, BOOT, etc.



Insights proposed Financial Advisory services with respect to Project Financing



Prior to Financial Closing

- Preparation of Bankable Financial Model.
- Assist and advise in securing long term project financing for the infrastructure projects (including negotiating the term sheet, closure of due diligence queries of the Lenders, assist in the satisfaction of CPs for the disbursement, final negotiation of the financing documents)
- Preparation of Project Information Memorandum and Feasibility Studies including roadshows presentations.
- Negotiation of Concession Documents, Shareholders Agreements, Sponsors Support Agreement, EPC Contracts, O&M Contracts, Insurance policies.



Construction Phase

- Updation in the Base Case Financial Model.
- Assist in the satisfaction of all CPs required for the timely disbursement from the Lenders.
- Construction Budget overview and timely recommendations to the management for any cost overruns.
- Assist in the negotiation of any changes required under the Financing and Transaction documents.
- Monitory of financial covenants under the Finance Agreements including any deferral requests required.



Finalization of Model

- Update in the Base Case Finance Model or Revised Base Case Model.
- Preparation of Annual Operating Budgets and Business Plans.
- Monitoring of Actual results with the Finance Model/Operating Budget.
- Review/Assistance in the preparation of Financial Reporting under the terms of the Financing Documents.
- Monthly/Quarterly KPI Dashboarding for overseeing the financial performance of the operating segments.
- Dividend Distribution Compliance Testing and Debt Service Coverage Ratios testing.

Project Finance is an alternative way of securing long term financing of infrastructure and industrial projects in which financiers typically provide finances based on the future cash flow generating abilities of the Company.

Our approach & Methodology for Project Finance

D. _____
Define the key requirements of the client including Business Model.

A. _____
Assist and advise in negotiation of Financing, EPC, Shareholders & Concession documents.

P. _____
Preparation of bankable Financial Model (as per the requirements of the transaction documents and BOT,BOOT, etc. modality).

P. _____
Assist our clients in the timely achievement of Financial Closing and Project Completion Dates.

F. _____
Financial Advisory services during construction & operational phase.

R. _____
Roadshow presentations to the Lenders, Insurers, Investors, etc.

P. _____
Covenants compliance testing, stress testing, sensitivity analysis.

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